

#### **CANADA ISSUE 11**

Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travelers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

## **MIAT MONGOLIAN AIRLINES (OM)**

MIAT Mongolian Airlines offers Canadian travel agents reliable and exciting options for clients wanting to explore Mongolia's stunning landscapes and nomadic traditions. With code-share flights reaching Australia, Europe, and the US, customers can connect via Ulaanbaatar to exciting cities, including Beijing, Phuket, Bangkok, Tokyo, and Seoul. Operating a modern fleet of Boeing 737 and 767 aircraft, MIAT is committed to service excellence and showcasing Mongolia's rich culture, beautiful scenery, and warm hospitality.





VICKI CULSHAW Regional Sales Manager VCulshaw@airlinepros.com



### MonGOlia, Always Moving





#### ULAANBAATAR

DALANZADGAD

KHOVD

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# **AGENT'S CORNER**

- **Direct Access to Mongolia:** MIAT Mongolian Airlines base is in Ulaanbaatar, the capital of Mongolia, providing Canadian travelers with convenient access to the destination's rich culture and stunning landscapes ideal for those looking for unique off-the-beaten-path travel experiences.
- **Record arrivals:** According to the country's National Statistics Office, international arrivals to Mongolia reached a record high of more than 720,000 visitors in 2024.
- Growing Canadian Market: With increasing interest in travel to Mongolia, MIAT presents an excellent opportunity for travel agents in Canada to cater to adventurous clients eager to explore new destinations and cultures.
- Flexible Itineraries: MIAT's route network allows Canadian travelers to create flexible itineraries, connecting easily to other major destinations in Asia and Europe, facilitating multi-destination travel with minimal hassle.



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# **NEWS AND EVENTS**

## AirlinePros back in action at ITB Berlin



Colleagues from AirlinePros' US, European, and UK offices were back together in March for the much-anticipated 2025 ITB Berlin trade show.

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ITA Airways is resuming its non-stop service between Toronto Pearson International Airport (YYZ) and Rome Fiumicino (FCO) starting March 30, 2025.

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KQ issues mandatory card scheme requirement



AirlinePros Appointed BSP Coordinator for Kam Air



ITA Airways to resume

AirlinePros International is pleased to announce its appointment as the Billing and Settlement Plan (BSP) Coordinator for Kam Air in Canada along with other key markets, including Australia, Germany, India, Kuwait, Saudi Arabia, the Netherlands, Turkey, the United Arab Emirates, and the United Kingdom. Kenya Airways (KQ) has warned agents that it is now a mandatory card scheme requirement that all card payment transactions include the Form of Payment Transaction Identifier.

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## **WE ARE AIRLINEPROS**



#### **AirlinePros gather in Panama**

Representing AirlinePros Canada, Director Karl Müller; Elvis Fernandes, Global Head of Sales Strategy; and Regional Sales Manager Fadhila Boutalbi joined AirlinePros' third Regional Assembly bringing partners from offices across the globe together in Panama, held this February.

Following sessions in Kerala and Zambia, the event focused on enhancing the skills and collaboration of our representatives across regional offices.

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# WIN a hard-shell spinner SUITCASE!

Share your best travel tip or a photo from one of your favourite destinations for a chance to WIN a hard-shell spinner suitcase! Tell us about your favourite hotel, beach resort, activity or packaged holiday - we'd love to hear from you!

**How to Enter:** CLICK HERE to submit your travel tip or photo and contact details. If you are chosen as our Expert Explorer, we'll share the advice in an upcoming issue and you'll win a hard-shell carry-on suitcase, compliments of AirlinePros International

## Click to meet this month's Expert Explorer prize winner!



**AIRLINEPROS TRAINING PROGRAMS** 



**Enhancing airport route development:** Strategies and best practices.

Air services development: Strengthening collaboration between tourism boards, airlines, and airports.

For the aviation industry, by aviation professionals. Click to know more



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**ITA Airways** 

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